

# Introducing Alliance Trust Monthly Income Bond Fund – Video Transcript

June 2010

## Managing Director Video – Edward Troughton

**Edward Troughton, Managing Director of Alliance Trust Asset Management, gives an introduction to the Monthly Income Bond Fund.**

### The Objective

Today, we will be presenting an exciting new development from Alliance Trust Asset Management. We will be launching, on 15 June, the Alliance Trust Monthly Income Bond Fund.

Why is this so exciting? Well we are in an environment where, as you probably know, interest rates are at the lowest level they've been for a very long time. In fact if you have the money in the bank, real yields for you today are negative with inflation at 3.7% and probably rising.

What we've done, is we've looked at that and tried to take on people's concerns as to where they're going to get a steady consistent rate of income from; and hence we've launched this bond fund.

It's an exciting development for Alliance Trust Asset Management. It's our first Fixed Income offering and it gives us balance in the business and balance to the Trust; and you can get access to this for the first time.

Now let's turn to the team that'll be presenting to you in more detail, about the Alliance Trust Monthly Income Bond Fund.

### The Team

Rod Davidson is Head of Fixed Income here at Alliance Trust. He heads up a team of four Fixed Income professionals (Gareth Quantrill, Stuart Steven and Stuart McMaster) with a combined experience of over 80 years' experience, which is quite remarkable in the markets today. Previous to Alliance Trust, Rod was Head of Fixed Income at Scottish Widows Investment Partnership and prior to that, he was Head of Fixed Income at Aberdeen Asset Management.

Gareth Quantrill will be Co-Manager of the Monthly Income Bond Fund alongside Stuart Steven and he has tremendous experience in the markets as well, coming immediately prior to here from Scottish Widows Investment Partnership and Head of Credit at several very well known Fixed Income Fund Managers in the market.

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